

Item 1 Cover Page

A.

Lisa A. Kelly

Federmann Financial Advisors Inc.

ADV Part 2B, Brochure Supplement
Dated: March 8, 2018

Contact: Lisa A. Kelly, Chief Compliance Officer
745 Route 25A, Suite C
Rocky Point, New York 11778

B.

This Brochure Supplement provides information about Lisa A. Kelly that supplements the Federmann Financial Advisors Inc. Brochure. You should have received a copy of that Brochure. Please contact Lisa A. Kelly, Chief Compliance Officer, if you did *not* receive Federmann Financial Advisors Inc.'s Brochure or if you have any questions about the contents of this supplement.

Item 2 Education Background and Business Experience

Lisa A. Kelly was born in 1964. Ms. Kelly graduated from College of William and Mary in 1986, with a Bachelor of Business Administration degree in Accounting. Ms. Kelly is President and has been an investment adviser representative of Federmann Financial Advisors Inc. since January 2006.

Ms. Kelly holds the designation of CERTIFIED FINANCIAL PLANNER™. The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional

engagements with clients. Currently, approximately more than 80,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board’s studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor’s Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board’s financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination consists of two 3-hour sessions separated by a scheduled 40 minute break. Candidates schedule a 7-hour appointment online through CFP Board’s testing partner, Prometric. The appointment includes time for check-in, securing personal belongings in provided lockers, verification of ID, fingerprint capture and security procedures. The examination includes case studies and client scenarios designed to test one’s ability to correctly diagnose financial planning issues and apply one’s knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year) or two years of Apprenticeship experience that meets additional requirements; and
- Ethics – Agree to be bound by CFP Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
- Ethics – Renew an agreement to be bound by the *Standards of Professional Conduct*. The *Standards* prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board’s enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

Ms. Kelly holds the designation of Certified Public Accountant (“CPA”). CPAs are licensed and regulated by their state boards of accountancy. While state laws and regulations vary, the education, experience and testing requirements for licensure as a CPA generally include

minimum college education (typically 150 credit hours with at least a baccalaureate degree and a concentration in accounting), minimum experience levels (most states require at least one year of experience providing services that involve the use of accounting, attest, compilation, management advisory, financial advisory, tax or consulting skills, all of which must be achieved under the supervision of or verification by a CPA), and successful passage of the Uniform CPA Examination. In order to maintain a CPA license, states generally require the completion of 40 hours of continuing professional education (CPE) each year (or 80 hours over a two year period or 120 hours over a three year period). Additionally, all American Institute of Certified Public Accountants (AICPA) members are required to follow a rigorous *Code of Professional Conduct* which requires that they act with integrity, objectivity, due care, competence, fully disclose any conflicts of interest (and obtain client consent if a conflict exists), maintain client confidentiality, disclose to the client any commission or referral fees, and serve the public interest when providing financial services. The vast majority of state boards of accountancy have adopted the AICPA's *Code of Professional Conduct* within their state accountancy laws or have created their own.

Ms. Kelly also holds the designation of a Personal Financial Specialist ("PFS"). The PFS credential demonstrates that an individual has met the minimum education, experience and testing required of a CPA in addition to a minimum level of expertise in personal financial planning. To attain the PFS credential, a candidate must hold an unrevoked CPA license, fulfill 3,000 hours of personal financial planning business experience, complete 75 hours of personal financial planning CPE credits, pass a comprehensive financial planning exam and be an active member of the AICPA. A PFS credential holder is required to adhere to AICPA's *Code of Professional Conduct*, and is encouraged to follow AICPA's *Statement on Responsibilities in Financial Planning Practice*. To maintain their PFS credential, the recipient must complete 60 hours of financial planning CPE credits every three years. The PFS credential is administered through the AICPA.

Item 3 Disciplinary Information

None.

Item 4 Other Business Activities

- A. Lisa A. Kelly is not actively engaged in any investment-related business or occupation.
- B. Lisa A. Kelly, is a Certified Public Accountant. All tax preparation services rendered by Ms. Kelly are performed in her capacity as a representative of Federmann Financial. However, no client of Federmann Financial is under any obligation to use the accounting and/or tax preparation services of Federmann Financial. **Please Note:** Any recommendation by Federmann Financial and/or Ms. Kelly that a client utilize Federmann's Financial tax preparation services presents a conflict of interest, as Federmann Financial and/or Ms. Kelly have an economic incentive to make such recommendation based on the fees to be received, rather than a client's best interests.

Item 5 Additional Compensation

None.

Item 6 Supervision

The Registrant provides investment advisory and supervisory services in accordance with the Registrant's policies and procedures manual. The primary purpose of the Registrant's Rule 206(4)-7 policies and procedures is to comply with the requirements of supervision requirements of Section 203(e)(6) of the Investment Advisor's Act ("*Act*"). The Registrant's Chief Compliance Officer, Lisa A. Kelly, is primarily responsible for the implementation of the Registrant's policies and procedures and overseeing the activities of the Registrant's supervised persons. Should an employee or investment adviser representative of the Registrant have any questions regarding the applicability/relevance of the *Act*, the Rules thereunder, any section thereof, or any section of the policies and procedures, he/she should address those questions with the Chief Compliance Officer. Should a client have any questions regarding the Registrant's supervision or compliance practices, please contact Ms. Kelly at (631) 981-1904.

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A.

Youxi Liu

Federmann Financial Advisors Inc.

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Item 2 Education Background and Business Experience

Youxi Liu was born in 1989. Ms. Liu graduated from College of William and Mary in 2013, with a Master of Accountancy. Ms. Liu is a Wealth Management Associate of Federmann Financial Advisors Inc. since July 2013. Prior to her employment with Federmann Financial Advisors, Inc, Ms. Liu was a student.

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